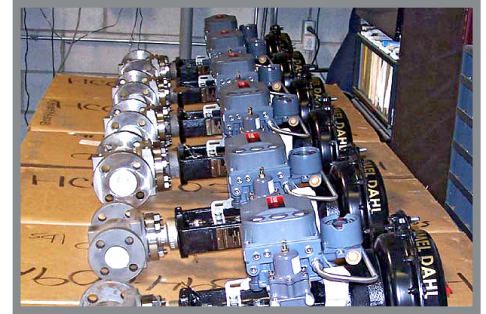




Made in the USA



MINING FOR GOLD

The pictures above show several KOSO Hammel Dahl valves sitting in the shop of representative **SUMMIT CONTROLS**. These valves are part of two orders currently going through our shop with a combined value of over \$360K. Together the orders total over 100 valves of various sizes in carbon steel, stainless steel and Monel®. The valve and actuator assemblies were shipped to Summit, who mounted all of the digital positioners. This is an add-on job to a similar large project shipped last year. These valves are all destined for a gold mining operation in the Caribbean.

SEVERE SERVICE CONTROL



KOSO Hammel Dahl severe service control valves featuring Vector Velocity Control trim are now approved for bid with Black and Veatch Engineering through their offices worldwide. Black and Veatch's corporate response is as follows:

KOSO is approved for 66.3141 Severe Service Control Valves. Any BV project may send RFQ's to KOSO for 66.3141. There are no restrictions on the approval status related to either the geographical location of the execution team or that of the project site—and in this sense the approval is "worldwide".

The level of interest in the KOSO Severe Service products is strong and now includes OEM activity for compressor surge control valves, turbine bypass applications and severe service in power plants.

NEW REP

J.L. Hermon and Associates has been brought on as our new representative for KOSO Severe Service Control Valves. Their territory will include all of Colorado and Eastern Wyoming. J.L. Hermon has been serving the territories since the mid 80's with strong focus on the Power Industry both at EPC and Generation Facilities.

VALVE TRAINING

Hammel Dahl's fall training class at the W. Bridgewater factory is scheduled for Tuesday and Wednesday, October 19th & 20th. Contact Kim Aguiar (kaguiar@rexa.com /508.584.1199) for additional details.

BIGGER VALVES— NO PROBLEM



WEBINARS

COMBINED EFFICIENCY

INPUT NEEDED

KOSO HAMMEL DAHL

SEP
2010

KHD has always enjoyed an excellent reputation for smaller pressure class and cryogenic valves. Recently we have taken on larger valves with some pretty intricate trim sets.

Example: These 8" G110 valves (pictured left) were specified with "Q" trim and were required to pass a class V leak test. In this case, the "Q" cage required the machining and cleaning of 1740, .125 diameter holes. That's a whole lot of drilling and deburring time!

The two G110 Q valves and silencer systems have recently been installed on a steam blowdown system in the southeast. These applications had very tight in-plant and property line specifications. The combination of the Q trim and the dissipative silencers is ideal, in that the Q trim drilled-hole technology increases the frequency distribution of the sound power, which is then more readily attenuated by the dissipative silencer. Expenditure is minimized by backing up the pressure to the valve which reduces downstream line sizes thereby reducing installation costs.

Hammel Dahl manufacturing can meet any production demand you may present, and we look forward to the challenge. While our severe service engineers can optimize these performance parameters for any application.

We have recently provided webcast seminars on Severe Service valves in the Power industry. The webcasts are 1½–2½ hours and include discussions of severe service applications and the solutions and competition for each. These webcasts can be geared towards your sales force or customized for a specific account in advance of firsthand plant visits. If you would like to explore one of these webcasts, contact Carl Reed at creed@hammeldahl.com.

Two H-D spray valves have been delivered to PSNH; both using REXA actuation to improve turndown and controls. The valves replaced Masoneilan control valves, a sigma F and 20000 series valves, that were not providing the controls required. Later in October, we should be able to obtain extensive data showing the performance gains.

Often we are asked for users' lists or references to support the sales activities of you, our rep network. Unfortunately we are seldom able to assist as much of this information has not been provided to the factory in the past. In order to be better able to meet this need, effective immediately we will require the following information on all requests for quotations and any orders;

- End User's Name
- End User's Location
- End User's Industry (power, water, chemical, oil & gas, etc...)
- Application (name or description)

A failure to provide this information will result in a delay in our ability to respond to your request. Thank you all in advance for your anticipated assistance. Remember, the goal is a database that will allow us to help you expand your business.